

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP
OCT26/12 13.11
*** WFTV-TV ***

REP. # _____ OFF. # 6556 SALESMAN # _____
BUYER NAME STEVE HAZELTON
SALES PRSN WA- JOE KNAUER

PROF-PENA, SANTI, SMIT	EST #	COMMENTS: (LINE, ORDER, INVOICE)
PROF-PENA, SANTI, SMIT	EST #	COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT29/12 NOV5/12 WK-2
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____
DATE OCT26/12 13.11

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
LINE#	:	:	:	:	:	:	:	:	:	:	:
1		500P-600P	30		\$2,250.00	10/29	11/2	5		M-F	5
PROGRAM : NEWS											
CON COM1: 1X PER DAY											
2		500P-600P	30		\$2,250.00	11/5	11/5	1		MON	1
PROGRAM : NEWS											
3		600P-630P	30		\$3,000.00	11/2	11/2	1		FRI	1
PROGRAM : NEWS											
4		1100P-1130P	30		\$2,000.00	11/2	11/3	2		F-SA	2
PROGRAM : NEWS											
CON COM1: 1X PER DAY											

REP HEADLINE# 6398469
*** ORIGINAL REV#0 ***

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
5			700A-900A PROGRAM : GMA CON COM1: 1X PER DAY	30		\$2,000.00	10/29	11/2	5		M-F	5
6			700A-900A PROGRAM : GMA	30		\$2,000.00	11/5	11/5	1		MON	1
7			530A-600A PROGRAM : NEWS CON COM1: 1X PER DAY	30		\$925.00	10/29	11/1	4		M-TH	4
8			530A-600A PROGRAM : NEWS	30		\$925.00	11/5	11/5	1		MON	1
9			600A-700A PROGRAM : NEWS CON COM1: 1X PER DAY	30		\$1,875.00	10/29	11/2	5		M-F	5
10			600A-700A PROGRAM : NEWS	30		\$1,875.00	11/5	11/5	1		MON	1
CONTRACT TOTAL 48375.00												
TOTAL SPOTS 26												

NOV/12 48375.00

COMPETITIVE INFORMATION NOT YET AVAILABLE.
SVC- NSI
DEMOS- RA35+*